

United Way of Sarnia-Lambton Statement of Revenue & Expenditures General Fund

FOR THE YEAR ENDED DECEMBER 31, 2006

	<u>2006</u>	<u>2005</u>
REVENUE		
Campaign revenue	\$1,883,102	\$1,894,259
Uncollectable pledges and other adjustments	<u>(17,330)</u>	<u>(28,335)</u>
Net revenue from prior year's campaign	1,865,772	1,865,924
Interest	29,420	18,606
Bingo Revenue net of expenses	16,221	16,201
Other campaign activities net of expenses	<u>4,975</u>	<u>839</u>
	<u><u>1,916,388</u></u>	<u><u>1,901,570</u></u>
EXPENDITURES		
Allocation to community services	1,538,806	1,475,825
Campaign & Admin. costs	296,857	289,533
Community investment and program costs	105,345	110,480
United Way of Canada	<u>13,515</u>	<u>13,575</u>
	<u>1,954,523</u>	<u>1,889,413</u>
Excess (Deficiency) Of Revenue Over Expenditures	(38,125)	12,157
Inter-fund Transfers	<u>49,262</u>	<u>---</u>
	<u>11,127</u>	<u>12,157</u>
Fund Balance, Beginning	132,898	120,741
Excess of Revenue Over Expenditures	<u>11,127</u>	<u>12,157</u>
Fund Balance, Ending	<u>\$ 144,025</u>	<u>\$ 132,898</u>

United Way of Sarnia-Lambton Supplementary Financial Information

FOR THE YEAR ENDED DECEMBER 31, 2006

WES THOMPSON MEMORIAL ENDOWMENT FUND STATEMENT OF REVENUE AND EXPENDITURES		
	<u>2006</u>	<u>2005</u>
REVENUE		
Memorial Donations	\$ 7,457	\$ 235
Interest Income	<u>49,262</u>	<u>40,560</u>
	<u>56,719</u>	<u>40,795</u>
EXPENDITURES	<u>---</u>	<u>---</u>
Inter-fund Transfers	<u>(49,262)</u>	<u>---</u>
EXCESS OF REVENUE OVER EXPENDITURES	<u>\$ 7,457</u>	<u>\$ 40,795</u>
Fund Balance, Beginning	958,698	917,903
Excess of Revenue Over Expenditures	<u>7,457</u>	<u>40,795</u>
Fund Balance, Ending	<u>\$966,155</u>	<u>\$958,698</u>

United Way of Sarnia-Lambton Balance Sheet

DECEMBER 31, 2006

	<u>2006</u>	<u>2005</u>
ASSETS		
Current Assets		
Cash and term deposits	\$1,211,304	\$1,186,485
Accounts receivable and accrued interest	37,612	20,292
Campaign pledges receivable	810,695	822,639
Artwork Inventory	12,320	12,320
Prepaid Expenses	<u>2,565</u>	<u>2,076</u>
	<u>\$2,074,496</u>	<u>\$2,043,812</u>
Investments	980,202	917,686
Property, Plant and Equipment	<u>40,476</u>	<u>47,554</u>
	<u><u>\$3,095,174</u></u>	<u><u>\$3,009,052</u></u>
LIABILITIES		
Current Liabilities		
Accounts payable and accrued liabilities	40,498	25,832
Deferred revenue	<u>1,944,496</u>	<u>1,891,624</u>
	<u>1,984,994</u>	<u>1,917,456</u>
FUND BALANCES		
General fund	144,025	132,898
Wes Thompson Memorial Endowment fund	<u>966,155</u>	<u>958,698</u>
	<u>1,110,180</u>	<u>1,091,596</u>
	<u><u>\$3,095,174</u></u>	<u><u>\$3,009,052</u></u>

"Financial Statement Highlights.
Complete Statements Available Upon Request."



"50 Years of Leading the Way"

United Way of Sarnia-Lambton

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Visit the United Way's Website
www.theunitedway.on.ca

Approved Investments 2007-2008

Big Brothers of Sarnia-Lambton	\$ 85,158
Big Sisters of Sarnia-Lambton	79,920
Boys & Girls Club of Sarnia-Lambton	65,576
Canadian Hearing Society of Sarnia-Lambton	55,000
Canadian Mental Health Association	70,000
CNIB	50,000
Canadian Red Cross, Sarnia-Lambton Branch	29,000
Community Living Sarnia & District	41,000
Credit Counselling Services	15,400
Epilepsy Support Centre	25,000
Family Counselling Centre	232,218
Girl Guides of Canada-Lambton Board	10,000
John Howard Society Sarnia Lambton	89,715
Lambton Elderly Outreach	30,000
Lambton Seniors' Association	7,500
Multiple Sclerosis Society	27,450
North Lambton Social Services	41,180
Ontario March of Dimes	20,000
Sarnia-Lambton Rebound	60,000
Salvation Army	35,986
Scouts Canada-Bluewater District (Donor Option)	2,000
Sexual Assault Survivors' Centre (Donor Option)	2,492
St. Clair Child & Youth (Donor Option)	2,976
St. John Ambulance-Lambton Branch (Donor Option)	2,000
Sarnia-Lambton Stroke Recovery Association	13,000
Resource Houses - YMCA	83,500
Amenity Houses - St. Clair Child & Youth	46,500
Victorian Order of Nurses	78,500
Women's Interval Home	24,480
YMCA of Sarnia-Lambton (Donor Option)	2,000

Venture Grants

Lochiel Kiwanis Centre	\$6000
YMCA (Our Children, Our Youth, Our Future Conference)	2,500
North Lambton Secondary School (Child and Youth Worker)	30,000
S.C.I.T.S Child and Youth Worker	30,000
Learning Disabilities (Program Staffing)	30,000
Victorian Order of Nures Kids Circle Program	20,000
Sarnia-Lambton Training Board Community Profile	12,000
Lambton College	8,000
Family Math and Family Science Alphabet Fun	12,600
White Cane Club	12,600

United Way of Sarnia-Lambton 50th Annual Report 2006



50 years of Leading the Way



www.theunitedway.on.ca

President's Report

ROB MOORE

What a successful year the United Way of Sarnia-Lambton has had!

When United Way staff and the Board of Directors set the \$1,810,000 goal last summer, we never imagined it would be surpassed by 1.6 percent. The 2006 campaign is truly a success story for the record books. Over 8,000 community members donated generously to the campaign.

Thanks to the campaign results, the United Way was able to increase funding for seven of the 65 programs and services, including the Canadian Hearing Society's Community Information Service. This program, which serves thousands of Sarnia-Lambton residents, normally operates four days a week. Thanks to increased funding from the United Way, it will begin running five days a week, thus meeting more needs in our community. The CHS's Community Development Worker is able to provide clients with in-home assessments and installation of hearing devices. As the population in our community continues to age, hearing loss will become more evident and the need for services and support will be critical.

The North Lambton Social Services Centre also saw a substantial funding increase this year. The NLSSC is located in Forest and provides a wide variety of health and social services to North Lambton residents all under one roof. This is the only accessible service for the residents of North Lambton who may not have access to transportation.

We are looking forward to another successful campaign in 2007. This year marks the 50th anniversary of the United Way of Sarnia-Lambton. For the last five decades, the United Way has been "Leading the Way" in our community. It is interesting to note that we were the first United Way in Canada to introduce the Outcomes and Impacts model of funding, and many United Way's have since followed in our footsteps. I was also interested to learn that when the United Way was incorporated in Sarnia-Lambton in 1957, it was known as the Sarnia and District Community Chest. Years later, the name United Appeal was adopted, and in 1979, the organization's name was officially changed to United Way of Sarnia-Lambton.

Since its inception in the 1950's in our community, the United Way has always been accountable to our donors and volunteers.

President's Report Continued...

We continually strive to keep campaign and administration costs as low as possible in order to provide the maximum amount of funding to our 65 programs and services provided by 29 Funded Agencies.

I would like to extend a special thank you to the Board of Directors, Campaign volunteers, the Community Investment volunteers, participating workplaces, and all of our donors. I would also like to thank United Way staff members. Their hard work and effort are a tremendous part of our success.

Thank you again to everyone who was involved in the 2006 campaign, and thank you to the United Way for 50 Years of Leading the Way.

Campaign Chair Report

MARTIN VROLYK

In my second consecutive year as Campaign Chair of the United Way of Sarnia-Lambton, the campaign goal was increased by \$10,000. I knew from the beginning this would not be an easy task; however, with the excellent group of volunteers and staff members on hand, I was confident the \$1.81 Million goal could be reached. What I wasn't expecting was that it would be surpassed by over \$30,000, and half of the campaign revenue would be realized in the month of December! The success of the 2006 campaign has meant that nearly one quarter of the agencies saw increases in funding of much needed programs and services.

A Campaign Chair is primarily the Ambassador for the United Way. One of my key responsibilities is to extend my support to staff and volunteers, and encourage community members, including businesses to contribute to the annual campaign. Wherever I go, I make it a point to be a spokesperson for the United Way, its goals and values. It's always a good feeling when people tell me how their lives or the lives of people they know have been impacted by a United Way Funded Agency.

I would like to extend an extra special thank you to the hundreds of volunteers who made the 2006 campaign such a major success.

Whether it was serving as a United Way committee member for your workplace campaign, organizing or taking part in a special event, participating in the Community Investment Committee,

Campaign Report Continued...

Day of Caring, or any other volunteer position, all of your hard work and effort truly paid off.

It is true that every donation counts. I would like to personally extend my gratitude to the Labour movement, which has done a great job in showing its support for the United Way of Sarnia-Lambton. Also, to the Construction sector, which has dramatically increased its United Way contribution in the last year.

I would also like to thank the local media, particularly Blackburn Radio (1070 CHOK, The Fox FM, K106.3) and The Observer for their support. Their continued generosity is a vital part of our campaign success.

The United Way of Sarnia-Lambton is lucky to have such a dedicated volunteer Board of Directors. These individuals put in countless hours of their own time in keeping the wheels at the United Way churning. Although my term as Campaign Chair is up, I am pleased to be elected to the Board of Directors to continue my long time support of the United Way.

Last, but certainly not least, I would like to thank United Way staff and Loaned Representatives from NOVA, Shell, and Imperial Oil. Without their hard work and team spirit, meeting the goal, much less exceeding it would not have been possible.

I am looking forward to 2007, also the 50 year anniversary of the United Way of Sarnia-Lambton. Thank you again!

2006 Board of Directors

Dave Barnes	Mark Harris	Mary Thayer
Laura Black	Kathy Sitter	Natalie Thompson
Marie Quinn	Rob Moore	Martin Vrolyk
Melanie Haskell	Bill Morkin	Heather Allen
John Giacetti	Pierre Soulard	

Community Investment Report

LAURA BLACK

The Community Investment Committee and Panel Members play a vital role in the overall structure of the United Way of Sarnia-Lambton. Community Investment volunteers work with the United Way to determine how funds that are raised each year are allocated to Funded Agencies.

Community Investment Report Continued...

Their work involves extensive reviews of each agency including site visits, interviews, and budget reviews. The volunteers work to ensure contributions to the United Way of Sarnia-Lambton are invested in programs which have measurable outcomes and impacts. The common goal of these volunteers, as is the common goal of United Way donors, is to help make the community of Sarnia-Lambton a better place to live. I would like to extend my sincere appreciation to all of the Community Investment volunteers for their commitment to this process. I would also like to thank Pamela Bodkin, the United Way of Sarnia-Lambton's Community Investment and Finance Director, for her dedication and support.

This year, the Community Investment Committee welcomed two new volunteers, Hsiu-Yan Chan and Paddy Roach. Both Hsiu-Yan and Paddy have proven to be valuable contributors to our team and I look forward to working with them again in 2007.

Thanks to the generosity of our community and a successful campaign in 2006, seven of the United Way of Sarnia-Lambton's 65 programs saw an increase in funding. As well, several venture grants have been funded including the Kids Circle Program, North Lambton Secondary School Social Worker, S.C.I.T.S Social Worker, Learning Disabilities, the Lochiel Kiwanis Centre, Community Profile, Lambton College Family Math, Alphabet Fun and Family Science Program, and YMCA Our Children, Our Youth, Our Future Conference.

Again, thank you to the United Way volunteers and to the entire community for another successful year.

2007-2008 Portfolio of Funding

